



C_ARSOR_2108^{Q&As}

SAP Certified Application Associate - SAP Ariba Sourcing

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QUESTION 1

What scoring field is used to dictate the weighting of a question within a specific section? Note: there are 2 correct answers to this question.

- A. Weighty
- B. Target Grade
- C. Importance
- D. Overall Percentage

Correct Answer: BD

QUESTION 2

What services are included in a customer's SAP Ariba Sourcing contract? Note: there are 3 correct answers to this question.

- A. Customized instructor-led training
- B. Sourcing Support Desk services
- C. Onsite consulting services
- D. SAP Ariba Best Practice Center consulting
- E. Event day management

Correct Answer: ABD

QUESTION 3

What activities should be completed before an auction begins? Note: there are 3 correct answers to this question.

- A. Identify the strategy for awarding the business
- B. Initiate the supplier performance management process
- C. Complete supplier outreach and data collection
- D. Conduct practice events for internal stakeholders and suppliers
- E. Negotiate contract terms with the suppliers

Correct Answer: ACD

QUESTION 4



Which auction template includes the "Show number of active participants" market feedback rule?

- A. Japanese auction
- B. Auction with envelopes
- C. Reverse Dutch auction
- D. Traffic light auction

Correct Answer: A

QUESTION 5

Which of the following best describes a traffic light auction format?

- A. Supplier submit decreasing bids within staggered lots that do not include overtime
- B. Supplier submit decreasing bids within serial lots with durations displayed via color coded icons
- C. Supplier must pass an access gate with prerequisites before participating in the full auction
- D. Supplier submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.

Correct Answer: C

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