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SAP Certified Application Associate - Financials with SAP Business All-in-One Solution

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QUESTION 1

What is created when a primary cost is posted to a cost center?

A. A CO document that contains the cost center, the sending PandL account, and the amount

B. A journal entry that credits the sending object and debits the receiving CO object

C. A journal entry that debits the sending object and credits the receiving CO object

D. A CO document that contains the cost center, the cost element, and the amount

Correct Answer: D

QUESTION 2

In the evaluation phase, you assess the prospect against the SAP Business All-in-One solution.

The leading role here belongs to the virtual account team. This team usually consists of a sales executive, the consulting engagement manager, and the project manager.

As well as assessing the prospect against the SAP Business All-in-One solution, what else is the responsibility of the virtual account team in the evaluation phase?

A. To start data migration

B. To check if the customer project resources are trained

C. To submit the preliminary proposal

D. To check if the system is ready to start development

Correct Answer: C

QUESTION 3

The Fast Start program for Business All-in-One uses tools and preinstalled stacks to accelerate all phases of a project, from evaluation through to deployment.

What exactly is provided within the Fast Start preinstalled stacks from the hardware reseller? (Choose two)

A. SAP Business Warehouse

B. SAP Best Practices content that has already been activated

C. An operating system, a database, SAP Best Practices add-ons, system preparations for the SAP Best Practices activation, the txt files and the scope files

D. SAP ERP, BI, CRM, and SRM content

Correct Answer: BC

QUESTION 4

The solution builder is the main tool used to set up a system with an SAP Best Practices package.

Which tasks can be performed with the SAP Best Practices Solution Builder tool? (Choose three)

A. Extend the organizational structure with related Customizing in the personalization area.

B. Create your own building blocks in the Building Block Builder.

C. Select, personalize, and activate SAP Best Practices scenarios in the SAP system.

D. Create your own scenario building blocks and attach documentation to them.

E. Delete existing Customizing settings.

Correct Answer: BCD

QUESTION 5

What do you need to consider when positioning a solution for a small to midsize customer with a limited IT budget? (Choose two)

A. Tasks are very segregated with small to midsize customers

B. Key resources are not available on a full time basis with small to midsize customers

C. SAP solutions are only suitable for large enterprises

D. A phased approach with fixed scope and fixed price

Correct Answer: BD

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