



C4090-959^{Q&As}

Enterprise Storage Sales V3

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**QUESTION 1**

A financial customer running on z/OS has been talking with EMC and now wants to completely eliminate tap* from their environment. Which IBM product would allow the customer to do that?

- A. TS7720
- B. TS7740
- C. TS3500
- D. TS7650

Correct Answer: A

QUESTION 2

When discussing the SAN Volume Controller's Easy Tier capability with a customer, the sales specialist mentions that this capability was first developed and utilized in another IBM product prior to its introduction within the SAN Volume Controller.

Which product is the sales specialist referring to?

- A. XIV
- B. N7900
- C. Storwize V7000
- D. DS8000

Correct Answer: D

Reference: http://en.wikipedia.org/wiki/IBM_SAN_Volume_Controller

QUESTION 3

A sales specialist is on location with a customer and is leaving for lunch with the CFO when a technician asks about the power requirements for the DS8870 that will soon be installed. What is the fastest way to find the answer?

- A. eConfig
- B. Redbook
- C. IBM DSSeries Portal
- D. IBM Storage quick reference Mobile Application

Correct Answer: D



Reference: <http://www-03.ibm.com/systems/x/resources/mobileapp/>

QUESTION 4

What is one clear advantage of IBM's TS3500 Tape Library over Oracle's SL-8500 Library?

- A. FC0E connectivity
- B. Higher number of robots
- C. Modularity of storage units
- D. Capability for handling mixed media

Correct Answer: C

QUESTION 5

A customer has established a NAS infrastructure based on a Windows-supporting new-application development and wants to protect written programs and production-data backups in a single platform. Which IBM solution is applicable to this customer's needs?

- A. IBM TS7720
- B. IBM TS7620 ProtecTIER
- C. IBM TS76500 ProtecTIER
- D. IBM Tivoli Storage Productively Center

Correct Answer: B

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