



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

Which feature enhances IBM XIV Storage System Gen3 in relation to the previous generation IBM XIV Storage System?

- A. SSD Caching
- B. Proactive self-healing
- C. Exceptional rebuild speed
- D. Active-active N+1 redundancy

Correct Answer: A

Reference:

http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_sm/2/872/ENUS2810-_h02/index.html&lang=en&request_locale=en

QUESTION 2

A new ProtecTIER customer wants to know what the standard warranty is on that system. What is the correct answer to give this customer?

- A. One year.9x5 is the standard warranty.
- B. One year.7x24 is the standard warranty.
- C. Three years, 9x5 is the standard warranty.
- D. Three years.7x24 is the standard warranty.

Correct Answer: B

Reference:

<http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=an&subtype=ca&appname=gplateam&supplier=897&letternum=ENUS112-102> (see terms and conditions)

QUESTION 3

A sales specialist is unsure about the features of a product. Which source should the sales specialist consult to find out everything about the product?

- A. Product Redbooks
- B. Product Announcement Letter
- C. Product Planning and Installation Guide



D. IBM Sales Manual (IBM Offering Information)

Correct Answer: D

QUESTION 4

A Request for Proposal asks for a high-end disk system with support for IOS and AIX and includes two features for data at rest security and automatic data placement. In addition to Easy Tier1 which DS8800 version 6.3 functionality supports these requirements?

- A. TKLM
- B. TDME
- C. NL-SAS
- D. SSD FDE

Correct Answer: D

QUESTION 5

A customer who has an installed SAN Volume Controller is having latency Issues with their SAN network. Which function of Tivoli Storage Productivity Center would help diagnose those Issues?

- A. Storage Optimizer
- B. SAN Storage Planner
- C. Tiered Storage Optimization
- D. Fabric Performance Management

Correct Answer: D

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