



C4070-603^{Q&As}

IBM System z Sales V6

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**QUESTION 1**

Client has a large z990, large memory and multiple I/O channels and ports that they want to upgrade to z196 shortly. Which of the following options will achieve this result at lowest cost?

- A. z990 MES to interim z10 EC then MES z10 to z196
- B. Direct MES upgrade to a z196
- C. Upgrade to z9 EC and then to z196
- D. New z196 and with new memory and upgraded I/O

Correct Answer: D

QUESTION 2

A z196 prospect is considering a zAAP processor. Which of the following is a business benefit of this processor?

- A. Potential licensing savings
- B. More rapid processing
- C. Smaller footprint
- D. More energy efficient

Correct Answer: C

QUESTION 3

A customer is considering Linux solution. There are several competitive solutions under consideration. The System z sales specialist is considering System z Solution Edition for Enterprise Linux or an IBM Enterprise Linux Server. Which of the following is included in these offerings?

- A. Predefined hardware, software, services
- B. Predefined hardware, Linux subscription, and Linux services
- C. IBM middleware, Extended Warranty, VMContol
- D. RACF, zAAP, DirMaint

Correct Answer: A

**QUESTION 4**

A z/OS customer is running on a z9 machine and is having a batch window problem. Which of the following would be the best first step to address this problem?

- A. Propose additional memory on the z9
- B. Propose technical analysis of the batch window
- C. Propose upgrade to new machine with faster processors
- D. Recommend Smart Analytics Optimizer (ISAO) to accelerate batch processing

Correct Answer: B

QUESTION 5

A prospective new System z customer is interested in an entry level mainframe with the lowest cost application development environment with options for multiple capacity settings and a small mix of specialty engines. They also have small I/O attachment requirements and very low growth requirements. Which System z model would be the starting point for the customer discussion?

- A. z10 BC E05
- B. 10 BC E10
- C. z114 M05
- D. z114 M10

Correct Answer: C

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