



# C4040-250<sup>Q&As</sup>

Power Systems with POWER8 Sales Skills V1

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**QUESTION 1**

A customer believes that virtualized x86 solutions offer a lower TCA than Power solutions. Which of the following Power solutions generally has the lowest TCA?

- A. S824
- B. S824L
- C. S812L
- D. S822

Correct Answer: C

Reference: [https://www.ibm.com/developerworks/community/wikis/form/anonymous/api/wiki/61ad9cf2-c6a3-4d2c-b779-61ff0266d32a/page/1cb956e8-4160-4bea-a956-e51490c2b920/attachment/cb2d4737-e8f5-4f96-9a74-71573b34b96d/media/VUG %20Why %20POWER8%20is%20the%20platform%20of%20choice% 20for%20Linux %20v1.4%20CLEAN.pdf](https://www.ibm.com/developerworks/community/wikis/form/anonymous/api/wiki/61ad9cf2-c6a3-4d2c-b779-61ff0266d32a/page/1cb956e8-4160-4bea-a956-e51490c2b920/attachment/cb2d4737-e8f5-4f96-9a74-71573b34b96d/media/VUG%20Why%20POWER8%20is%20the%20platform%20of%20choice%20for%20Linux%20v1.4%20CLEAN.pdf)

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**QUESTION 2**

A department chain IT manager stated that their E870 processing requirements can experience unexpected short peaks throughout the day. They need to automatically activate cores and give them back when the processing requirements decrease.

Which Capacity on Demand offering will satisfy the customer's requirements?

- A. Capacity Upgrade on Demand
- B. Utility
- C. Trial
- D. Elastic

Correct Answer: B

Utility Capacity on Utility CoD is used when you have unpredictable, short workload spikes. Demand

Reference: <http://www.unixmantra.com/2014/03/power-systems-capacity-on-demand-cod.html>

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**QUESTION 3**

A customer needs a 4-core S814 server with 1TB of available disk space to run an ERP application.

Which disk storage technology meets the requirements?

- A. Flash
- B. SAN



- C. Internal hard disk
- D. Internal Solid-State disk

Correct Answer: D

Explanation: small form factor (SFF) bays for Hard Disk Drive (HDD)/Solid State Disk (SSD) (4- core configuration only)  
Reference: <http://www-03.ibm.com/systems/power/hardware/scale-out.html>

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#### QUESTION 4

A customer is considering the E880 server with PowerVC to simplify virtualization management.

Which software product includes PowerVC?

- A. AIX 7 Standard Edition
- B. AIX 7 Enterprise Edition
- C. AIX 6 Express Edition
- D. PowerVM Enterprise Edition

Correct Answer: B

Explanation: AIX Enterprise Edition will now include the PowerVC offering. PowerVC improves enterprise virtualization management, reduces capital expense and power consumption, and increases agility and execution to respond to changing business requirements.

Reference: <http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=OC&subtype=NA&htmlfid=897/ENUS5765-G99&apname=System%20Storage>

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#### QUESTION 5

A customer has an E870 installed in one location and is going to upgrade a Power 770 to an E870 in a second location. Which option describes whether a Technical Delivery Assessment (TDA) is required on the Power 770 to E870 upgrade?

- A. A TDA is only required on the first POWER 770 to E870 upgrade at a customer location.
- B. Since the customer already has an E870 installed in the enterprise, a TDA is not required.
- C. A TDA is not required on a POWER 770 to E870 upgrade.
- D. A TDA is required on all POWER 770 to E870 upgrades.

Correct Answer: D

Explanation: POWER7 processor-based servers, a TDA is required for the Power 770 and above.

Reference: <http://www-03.ibm.com/systems/power/hardware/770/>

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