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QUESTION 1

A customer wants to have a disk storage system that provides recommendations on capacity growth that will optimize performance.

Which solution should the sales specialist recommend?

- A. ESS with intra-tier rebalancing
- B. IBM TS4500 with Disk Optimizer
- C. IBM DCS3860 with Capacity Magic
- D. IBM Storwize V7000 with IBM Storage Insights Pro

Correct Answer: D

QUESTION 2

Which product should a sales specialist recommend for a customer that wants to integrate storage management for a Kubernetes environment?

- A. IBM Spectrum Control
- B. IBM Spectrum Virtualize
- C. IBM Spectrum Accelerate
- D. IBM Spectrum Connect

Correct Answer: D

QUESTION 3

Which IBM PartnerWorld technical resource should a qualified IBM Business Partner use to obtain technical information and competitive comparisons to close a proposal?

- A. IBM Business Partner Innovation Center
- B. IBM Techdocs
- C. IBM DeveloperWorks
- D. IBM Techline

Correct Answer: D

QUESTION 4



A customer needs an additional 200 TB usable for video surveillance files. Which tool calculates the necessary storage for this environment?

- A. Capacity Magic
- B. E-config
- C. Disk Magic
- D. Comprestimator

Correct Answer: A

QUESTION 5

What is a key advantage of leasing storage equipment over buying storage equipment?

- A. Leasing ensures business continuity for leased equipment.
- B. Leasing is not on the client's balance sheet.
- C. Leasing improves the alignment of project cost with project benefits.
- D. Leasing rates automatically reduce over time.

Correct Answer: C

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