C1000-020^{Q&As}

IBM New Workloads Sales V2

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QUESTION 1

A customer wants application consistent restore capabilities.

Which software should the sales specialist recommend to this customer?

A. IBM Spectrum Accelerate

B. IBM Spectrum Scale

C. IBM Spectrum Copy Data Management

D. IBM Spectrum Control

Correct Answer: C

QUESTION 2

A customer wishes to present natively 400 TB of NFS storage. Which IBM solution should the sales specialist recommend?

A. IBM Storwize V7000

B. IBM Spectrum Archive

C. IBM Spectrum NAS

D. IBM A9000

Correct Answer: C

QUESTION 3

A customer is looking to boost performance of its applications. It has two years left on the lease of existing storage. The customer also has a significant amount of copy services and replication built into its environment.

Which IBM storage solution is able to boost performance without a major change to the customer\\'s environment?

A. IBM Spectrum Virtualize

B. IBM FlashSystem V9000

C. IBM FlashSystem 900

D. IBM FlashSystem A9000R

Correct Answer: A

QUESTION 4

A customer has concerns about the performance of business analytics on its IBM XIV Gen3 system.

Which optional feature of the IBM Gen3 XIV retains the customer\\'s investment in hardware and training and improves performance?

A. Compression

B. Self-encryption drives

C. FlashCache

D. Hyper-Scale Mobility

Correct Answer: D

QUESTION 5

A customer wants to have a disk storage system that provides recommendations on capacity growth that will optimize performance.

Which solution should the sales specialist recommend?

A. ESS with intra-tier rebalancing

B. IBM TS4500 with Disk Optimizer

C. IBM DCS3860 with Capacity Magic

D. IBM Storwize V7000 with IBM Storage Insights Pro

Correct Answer: D

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