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QUESTION 1

Which IBM solution that uses FlashCore technology includes data deduplication?

- A. IBM Storwize V7000F
- B. IBM FlashSystem 900
- C. IBM DS8888
- D. IBM FlashSystem A9000

Correct Answer: D

QUESTION 2

A customer has an existing XIV storage environment that is running out of capacity. The customer wants to add a flash storage system that utilize the same grid architecture design and device drivers.

Which storage solution should be considered?

- A. IBM DS8886
- B. IBM Spectrum Virtualize
- C. IBM FlashSystem 900
- D. IBM FlashSystem A9000R

Correct Answer: D

QUESTION 3

What is a key advantage of leasing storage equipment over buying storage equipment?

- A. Leasing ensures business continuity for leased equipment.
- B. Leasing is not on the client's balance sheet.
- C. Leasing improves the alignment of project cost with project benefits.
- D. Leasing rates automatically reduce over time.

Correct Answer: C

QUESTION 4

A customer has floor space constraints and needs additional capacity for an application. The current environment is running at 80% utilization.



Which IBM Spectrum Virtualize concept should a sales specialist emphasize to the customer?

- A. Easy Tier
- B. Virtualization
- C. Compression
- D. Clustering

Correct Answer: C

QUESTION 5

Which IBM solution provides simplified management for a heterogeneous block storage environment?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Copy Data Management
- C. IBM Spectrum Protect Suite
- D. IBM Virtual Storage Center

Correct Answer: A

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