



# B 2B-COMMERCE-ADMINISTRATOR<sup>Q&As</sup>

Salesforce Accredited B2B Commerce Administrator

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### QUESTION 1

Where is the from address configurable for emails sent from Salesforce B2B Commerce in workflow steps such as request password, checkout, or email cart?

- A. Salesforce B2B Commerce storefront settings
- B. Account
- C. CC Account Group
- D. Salesforce community settings

Correct Answer: A

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### QUESTION 2

Which two statements are true assuming Salesforce B2B Commerce is installed in the production org?

Choose 2 answers

- A. When creating a Developer or Developer PRO sandbox the project must reinstall the CCSW managed package.
- B. When creating a partial copy sandbox using a sandbox template that is copying SFDC accounts, contact and opportunities need to execute the post installation steps found in the installation guide for my version.
- C. When creating a full copy sandbox the project needs to execute the post installation steps found in the installation guide for my version.
- D. A When creating a Developer or Developer PRO sandbox the project needs to execute the post Installation steps found in the installation guide for my version.

Correct Answer: CD

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### QUESTION 3

What is the difference between a Kit and a Bundle?

- A. The pricing of a Bundle is determined by the price list item associated with the Bundle.
- B. A Bundle is constructed by the customer.
- C. The pricing of a Bundle is determined by the products contained in the Bundle, but a Kit price is determined by the price list item associated with the Kit.
- D. A Bundle is a tightly related set of products.



Correct Answer: A

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#### QUESTION 4

Which three standard Salesforce Objects does Salesforce B2B Commerce use?

Choose 3 answers

- A. Product
- B. User
- C. Account
- D. Order
- E. Contact

Correct Answer: BCE

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#### QUESTION 5

Which three Pricing Adjustment Methods can be utilized for Tiered Pricing?

Choose 3 answers

- A. Percentage Adjustment
- B. Absolute Price
- C. Quote Price
- D. Price Adjustment
- E. Discount Price

Correct Answer: ABE

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