B 2B-COMMERCE-ADMINISTRATOR Q&As

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QUESTION 1

Which two statements are true regarding price lists?

Choose 2 answers

A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.

B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer\\'s cart will reflect two line items for the same product X at each price point.

C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.

D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

QUESTION 2

Which two Product Statuses enable a user to view a product?

Choose 2 answers

A. Blocked

B. Not Orderable

C. Released

D. Visible

E. viewable

Correct Answer: BC

QUESTION 3

How is Anonymous checkout enabled?

A. By creating a global configuration setting called AnonChk and setting the value to enabled for the Checkout Module.

B. By setting the status on a Product to Released.

C. By going to CC ADMIN I Global settings | Settings and selecting "Allow anonymous checkout".

D. By going to CC ADMIN | storefront name | Checkout Settings and selecting "Allow anonymous checkout"

Correct Answer: D

QUESTION 4

A company sells various sizes of rubber O- Rings individually and in packs of 12. The company wants to present the customer with all O-Ring purchasing options within a single Product Detail Page.

Which two Salesforce B2B Commerce functionalities should the company use?

Choose 2 answers

A. Pricing Tiers

B. Aggregate Product Type

C. Attribute Driven Commerce

D. Multiple Price List Items per Product

Correct Answer: BC

QUESTION 5

Which two features are enabled after creating public groups to enable anonymous uteri if the Organization-Wide Default (OWD) for Account is set to Private?

Choose 2 answers

A. register

B. browse

C. line level independence

D. checkout

Correct Answer: AD

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