



# B 2B-COMMERCE-ADMINISTRATOR<sup>Q&As</sup>

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### QUESTION 1

Which two types of mats updates can be made to a CC Price List?

Choose 2 answers

- A. Absolute Based
- B. Category Based
- C. Percentage Based
- D. Itemized Deduction

Correct Answer: AC

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### QUESTION 2

Which two descriptions accurately describes a Kit Product Type?

Choose 2 answers

- A. The pricing Kit Is determined by the products contained in the Kit
- B. A Kit K constructed by the customer.
- C. The pricing Kit price is determined by the price list item associated with the Kit.
- D. A Kit Is a tightly related set of products.

Correct Answer: BC

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### QUESTION 3

Which two statements are true regarding price lists?

Choose 2 answers

- A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.
- B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer's cart will reflect two line items for the same product X at each price point.
- C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.
- D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.



Correct Answer: BD

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#### QUESTION 4

Which three statements apply to display product specs on the Product Detail Page?

Choose 3 answers

- A. Select the display Is Visible In Catalog on the Spec.
- B. Add page section "spec-all to the Product Detail Page.
- C. Assign a value to the spec for the given product.
- D. You must set the PDP page configuration setting DSPspecs to TRUE for the storefront or globally.
- E. The account group must be un-assigned to the customer.

Correct Answer: ABC

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#### QUESTION 5

In which order do Page Configuration values roll-up?

- A. Global Page > Global All > Storefront Page > Storefront All
- B. Storefront Page > Storefront All > Global Page > Global All
- C. Global All > Global Page > Storefront All > Storefront Page
- D. Storefront All > Storefront Page > Global All > Global Page

Correct Answer: C

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