

# ANC-301<sup>Q&As</sup>

Working with Data and Dashboards in Einstein Analytics

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#### **QUESTION 1**

Yasmine told Danielle she\\'s interested in using the artificial intelligence provided by Einstein Discovery to enhance analysis Mosaic probably wouldn\\'t have considered through their own means. How can Danielle use Einstein Analytics to load data into Einstein Discovery?

- A. It\\'s not possible. Danielle will need to log into Einstein Discovery and import the data from there.
- B. Danielle needs a permission set containing the Download Analytics Data permission, then she can use the Export node to load data into Einstein Discovery.
- C. Danielle needs a permission set containing the Upload External Data to Analytics permission, then she can log into Einstein Discovery and import the data from there.
- D. Data loaded into Einstein Analytics as datasets can then be used in Einstein Discovery without a separate load process.

Correct Answer: D

#### **QUESTION 2**

A client has a dataset comprised of Opportunity data and Opportunity Line level data. The client wants to use this dataset with Einstein Discovery to understand the Opportunity win rate.

What must be done to the dataset to achieve this goal?

- A. Select the isWon = True outcome variable and generate the story.
- B. Filter to only look at isWon = True records to avoid skewing the results.
- C. Click Create Story and Einstein will take care of the rest.
- D. Change the grain by removing the line level detail as it will skew the win rate.

Correct Answer: C

#### **QUESTION 3**

What are predictive insights good for?

- A. Predicting outcomes that you don\\'t actually have the right data for
- B. Exploring your existing data to see what already happened
- C. Drilling down into the underlying reasons behind a prediction
- D. Choosing between all possible outcomes for a single variable

Correct Answer: C



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#### **QUESTION 4**

The Vice President of Sales wants to create a "Pipeline Trending" dashboard in Einstein Analytics that displays specific colors depending on the values of the fields.

Which two techniques can a consultant use to help address this requirement? Choose 2 answers

- A. Use an XMD file and assign colors to each field value.
- B. Use SAQL queries to calculate a color field and assign it to each field value.
- C. Use a compute Expression to calculate a color field and assign it to each field value.
- D. Use the "fields" menu when exploring the dataset and assign colors to each field value.

Correct Answer: AD

#### **QUESTION 5**

A consultant is asked to configure a user to view a dashboard, within a designated app, without the ability to create and save lenses. After adding the user to the app, which action should the consultant take to implement this requirement?

- A. Assign the Editor role to the user.
- B. Assign the Viewer role to the user.
- C. Ensure the user has the Use Analytics permission.
- D. Assign the Manager role to the user.

Correct Answer: C

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