



ADX-201^{Q&As}

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QUESTION 1

What is the role of "Primary Object" when creating custom report types?

- A. It lets us know if it can be the source of the dashboard
- B. For reporting
- C. To let the user select values in the view picklist
- D. To ensure all are using the same set of business rules

Correct Answer: C

QUESTION 2

Workflow rules are triggered when a standard object in a master-detail relationship is re-parented, even if the object's evaluation criteria is set to When a record is created, or when a record is edited and did not previously meet the rule criteria.

- A. True
- B. False

Correct Answer: A

QUESTION 3

How many Editions are there in Salesforce.com

- A. 2
- B. 3
- C. 4
- D. 5

Correct Answer: D

QUESTION 4

What is one advantage of Salesforce CRM?

- A. Companies can seamlessly integrate their servers to Salesforce database for faster performance.
- B. Companies only need to maintain a compatible browser and a reliable internet connection.
- C. In house Servers can be acquired cheaper than normal



D. None of the above

E. All of the above

Correct Answer: B

QUESTION 5

What happens if a WF task is assigned to a role containing more than one person?

A. The owner of the record that triggered the rule becomes the task assignee.

Correct Answer: A

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