ADWORDS-FUNDAMENTALS Q&As

Google AdWords: Fundamentals

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QUESTION 1

Your text ad includes the phrase "Your friend has a crush on you, See more!". Why could your ad be disapproved according to AdWords policies?

- A. Ads cannot simulate email inbox notifications or fake "friend/crush" requests.
- B. Ads cannot contain exclamation points.
- C. Ads cannot contain the phrase "See more!"
- D. Ads cannot contain that amount of characters.

Correct Answer: B

Reference: http://onlinebusiness.about.com/od/buyingadvertising/ss/adwords-formats_7.htm (see 9th bullet on the page)

QUESTION 2

To determine which ad language to target to a user, the AdWords system refers to that user\\'s?

- A. Google interface language setting
- B. Internet Protocol (IP) address
- C. Operating system language
- D. Home country\\'s language

Correct Answer: A

QUESTION 3

Negative keywords can help advertisers better target their ads by:

- A. reducing the number of irrelevant clicks
- B. increasing the number of relevant Display Network placements
- C. raising the average position of their ads
- D. reducing their campaign\\'s daily budget recommendations

Correct Answer: A

QUESTION 4

An advertiser using standard delivery notices at around 4 p.m. that the daily budget for one campaign has been reached



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serving for this campaign, but other campaigns are still running as normal. The most likely cause for this is that the:

- A. AdWords system automatically attempted to deliver most clicks by noon.
- B. Advertise set the wrong time zone for the account.
- C. Campaign accrued clicks more quickly than the AdWords system anticipated.
- D. New keywords added to the campaign were disapproved.

Correct Answer: C

QUESTION 5

What changes can you make to the Display Network campaign of a client who wants to drive awareness of her natural beauty brand?

- A. Add affinity audiences targeting people interested in green living and beauty
- B. Use a balanced combination of broad-, exact-, and phrase-matched keywords
- C. Increase the daily budget and add text ads with clear call-to-actions like "Buy now"
- D. Target large metropolitan areas where people are more likely to encounter her product

Correct Answer: A

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