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QUESTION 1

How you can make sure that field on record is unique?

A. Check "Unique" in field while creating it

B. Use Validation Rule

C. Check "External Id" in field while creating it

Correct Answer: A

QUESTION 2

A user at SFB Industries has reported that a Quote cannot sync with their Opportunity. What could this issue be a result of? (Select 2)

A. The Quote has an inactive or archived list price

B. The Quote has an inactive currency

C. The Opportunity already has a quote synced to it

D. The user does not have access to the Quote object

Correct Answer: A

QUESTION 3

Anadministrator has been asked to create a new field called region code on the opportunity object. this field should only be visible to users with the outside sales, Manager and system Administrator profiles and editable by users with the system administrator and manager profiles.

How should the administrator ensure this field is accessible to only these users?

A. Edit the field-level security on the region code field for these three profiles.

B. Edit the role hierarchy and move the outside sales and managerroles lower in the hierarchy.

C. Create a new page layout for the opportunity object for these three profiles.

D. Create a new record type and page layout for the opportunity object for these three profiles.

Correct Answer: A

QUESTION 4

Universal Containers is working on an implementation strategy for Salesforce CRM content and wants to ensureconsistent tagging across and within its libraries, minimizing accidental duplicate tags. What action can be taken to ensure this consistent tagging in universal containers libraries? choose 2

A. Enable restricted tagging upon the creation of library.(100%)

B. Change the tag field to a pre-populated picklist.

C. Create a workflow email alert for unrelated tags within a library.

D. Establish tag names with contributors upon the creation of library.(100%)

Correct Answer: AD

QUESTION 5

An Administrator has been asked to grant read, create and edit access to the product object for users who currently have the standard marketing user profile. Which two approaches could be used to meet this request? Choose two answers.

A. Change the access levels in the marketing user standard profile to read, create and edit for the product object

B. Create a permission set with read, create and edit access for the product object and assign it to the marketing users

C. Create a permission set with read and write access for the product object and assign it to the marketing users

D. Create a new profile for the marketing users and change the access levels to read, create and edit for the product object

Correct Answer: BD