

ADVANCED-ADMINISTRATOR^{Q&As}

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QUESTION 1

Roll-up Summary Fields work with Opportunity Line Items to Opportunities?

A. True

B. False

Correct Answer: A

QUESTION 2

On the Planet custom object, Ursa Major Solar\\'s sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.

WhichLightning component should the administrator define dynamic action buttons?

A. Record Detail

- **B. Highlights Panel**
- C. Activities
- D. Related Lists

Correct Answer: B

QUESTION 3

What type of data can be migrated between environments using change sets? Choose two answers.

- A. Account team roles
- B. Custom fields
- C. Field type changes
- D. Email templates
- Correct Answer: BD

QUESTION 4

The VP of Sales wantsto require that the Next Step Field is always updated when an opportunity stage is changed. How can this process be automated?

A. Create a workflow rule with the following formula: AND(ISCHANGED(StageName), NOT(ISCHANGED (NextStep))

B. Create a validationrule with the following formula: AND(ISCHANGED(StageName), NOT(ISCHANGED (NextStep))



C. Create a validation rule with the following formula: AND(ISCHANGED(ISPICKVAL(StageName)), NOT (ISCHANGED(NextStep)))

D. Create a workflow rule with the following formula: AND(ISCHANGED(ISPICKVAL(StageName)), NOT (ISCHANGED(NextStep))

Correct Answer: B

QUESTION 5

Custom object with billing state, province and zip code. How we can make sure that Zip code is Correct as per billing State?

A. Create Validation rule and use VLOOKUP to check zip code against stored Billing State

B. Create Validation rule and use HLOOKUP to check zip code against stored Billing State

C. Create Workflow to automatically update Zip code from stored Billing State

Correct Answer: A

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