



# ADM-201<sup>Q&As</sup>

Administration Essentials for New Admins

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### QUESTION 1

An administrator creates a custom text area field on the Account object and adds it to the service team's page layout. The service team manager loves the addition of this field and wants it to appear in the highlights panel so that the service reps can quickly find it when on the Account page

How should the administrator accomplish this?

- A. In the Account object manager, create a custom compact layout.
- B. From the page layout editor, drag the field to the highlights panel.
- C. Make the field required and move it to the top of the page.
- D. Mark this item for later review.
- E. Create a new page layout and a new section titled highlights panel.

Correct Answer: A

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### QUESTION 2

Can you make a standard field unique?

- A. True
- B. False

Correct Answer: B

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### QUESTION 3

Which are true about Trialforce Email Branding? (Choose 2)

- A. It is available only in Unlimited, Enterprise and Developer Editions
- B. It allows you to modify system-generated emails so that they appear to come from your company rather than from Salesforce.com.
- C. Trialforce Email Branding is automatically enabled for existing partners with Trialforce and when a new partner request Trialforce.
- D. Trialforce Email Branding only applies to users who sign up for your application through Trialforce.

Correct Answer: BD

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### QUESTION 4



If you defined a custom fiscal year structure, your company can not revert to the Gregorian calendar for fiscal purposes.

A. True

B. False

Correct Answer: A

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#### QUESTION 5

Data Validation Rules are executed for a field (vs. as record).

A. True

B. False

Correct Answer: B

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