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QUESTION 1

Which type of field do administrators use when creating a junction object?

A. Look-up

B. Formula

C. Text area

D. Master-detail

Correct Answer: D

QUESTION 2

An opportunity that reaches the threshold with 80% probability will trigger additional alerts if the probability subsequently goes higher to 85%.

A. Yes

B. No

C. Depends on the Settings

Correct Answer: B

QUESTION 3

AW Computing has added a new custom text field called Market Segment on the Lead object. When a Lead is converted, the new field is not getting copied to the Account record. What should the administrator do to ensure the Market Segment field from a Lead is copied to the converted Account record in routine?

A. Ensure the Market Segment field on the Lead is mapped to right field on Account.

B. Ensure Account has a field that has the exact same name as the new Lead field.

C. Write a Validation Rule to ensure the Account has a value in that field.

D. Write a record-triggered flow to copy the custom field from Lead to Account.

Correct Answer: D

QUESTION 4

When creating a custom report type all objects display in the Primary Object drop-down list, including those you do not have permission to view. For example, even if you don\'t have permission to view leads, leads are available in the Primary Object drop-down list so that you can build lead report types for other users.

A. True

B. False

Correct Answer: A

QUESTION 5

The Administrator has created new users for 10 new employees at Universal Containers.

Why are these users unable to access the Account Object in the Salesforce org?

A. Organization-Wide Defaults are set to Private.

B. Users\\' Profile requires permission to the Account object.

C. Users\\' Roles are low on the Role Hierarchy.

D. Users\\' Profile requires a Sharing Rule Accounts.

Correct Answer: B

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