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QUESTION 1

What information is relevant to validate the progress towards the expected results?

- A. Baseline vs actual status
- B. Metrics
- C. Simulations
- D. Strategies

Correct Answer: A

QUESTION 2

Which example is a business case assumption that is most likely to be provided by the IT executive?

- A. The expected weighted cost of capital can define the rate of return.
- B. The number of personnel can be reduced in the business unit due to automation.
- C. IT transaction volumes will grow 10% annually for the next 2 years.
- D. The business will outsource customer service to a third party.

Correct Answer: C

QUESTION 3

Which action should be done when you present the business case to stakeholders?

- A. Focus mainly on near-term investments and leave discussion about rollout until after a pilot is complete.
- B. Give a comprehensive picture of the costs, benefits, and considerations that the customer should think about.
- C. Ask the IT executive to publicly commit their support for your recommendation.
- D. Be cautious when you discuss the risks that the organization should consider to gain support without raising possible challenges.

Correct Answer: B

QUESTION 4

Which three options are characteristics of Change Leadership? (Choose three.)



- A. Creating a shared vision.
- B. Creating a unique vision.
- C. Encouraging and empowering people to act.
- D. Addressing the emotional dimension.
- E. Solving the customer problems.

Correct Answer: ACD

QUESTION 5

When you select a solution, which option should guide your decisions?

- A. lowest possible cost
- B. most advanced solution, both technically and for the business operation
- C. an appropriate mix of risk, technology capability, and business capability, based on customer priorities
- D. must fit within the current IT budget

Correct Answer: C

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