



840-423^{Q&As}

Executing Cisco Advanced Business Value Analysis and Design Techniques

Pass Cisco 840-423 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/840-423.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which option describes a reason to document the benefits and risks expected from a business case?

- A. to have a basis for the project manager's performance rating
- B. to have a consistent basis for judging the effectiveness of a solution
- C. so that everyone has common understanding of problems that are likely to occur with the first release
- D. to give the project sponsor a basis to support additional funding for deployment on a larger scale

Correct Answer: B

QUESTION 2

Which action is the recommended way to describe business unit benefits from upgrading a customer's 2- year old network?

- A. Highlight the improved response time and service level possible.
- B. Relate the increase in reliability and performance to the impact on business activities that are supported by the network.
- C. Describe how the capacity upgrade allows the customer to reduce support headcount within the IT organization.
- D. Focus on the unique aspects of Cisco advanced technology, as compared with the customer's current network.

Correct Answer: B

QUESTION 3

Which statement describes a benefit of using SWOT analysis?

- A. It allows you to confirm the status of a customer's specific improvement initiatives.
- B. It helps you gain a broader perspective about the customer's strategic situation.
- C. It allows the IT organization to show business leaders that they understand service-level impacts on financial results.
- D. It provides a snapshot of the industry forces, competitors, suppliers, and market leaders.

Correct Answer: B

QUESTION 4

Which information is the most important to know early in a business requirements project?

- A. the customer's go-to-market approach for generating revenue



- B. competitor prices
- C. the organizational structure
- D. the company's budget for marketing products planned for two years in the future

Correct Answer: A

QUESTION 5

How does a business value approach contribute to the sales process?

- A. gives the CIO a blueprint for organizing the IT department
- B. provides a framework to align the business strategy and priorities with the processes that are needed to achieve goals
- C. ensures that best practices are included in the design of new workflows
- D. allows for pieces of a larger project to be designed independently without concern for linkages

Correct Answer: B

[Latest 840-423 Dumps](#)

[840-423 Exam Questions](#)

[840-423 Braindumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4itsure.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4itsure, All Rights Reserved.