

820-427^{Q&As}

Building Business Specialist Skills

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QUESTION 1

What impact on business can cloud technologies provide?

- A. Reducing travel expenses and enhancing productivity
- B. Reducing application\\'s response time to streamline transactions and getting better customer and employee satisfaction
- C. Reducing project risk
- D. Improving green brand awareness

Correct Answer: C

QUESTION 2

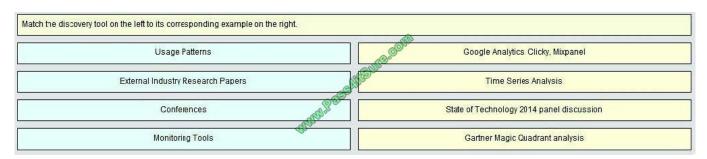
Which two communications or interpersonal skills are critical for an Enterprise IT Business Specialist? (Choose two.)

- A. Ability to build relationships
- B. Ability to explain design decisions in multiple languages
- C. Ability to plan and schedule complex data migration
- D. Ability to influence others
- E. Ability to interpret financial statements

Correct Answer: AD

QUESTION 3

Select and Place:

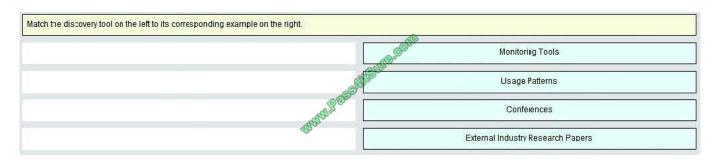


Correct Answer:



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QUESTION 4

When asked about IT skills gaps, where does "Speak business language" fall in a list of concerns?

- A. "Speak business language" would be helpful to improve, but not among the most critcal gaps.
- B. The ranking varies depending on the industry and whether the business person is new in their job.
- C. "Speak business language" is consistently mentioned as a top concern for IT professionals.
- D. "Speak business language" is a very low priority but moving higher because business people need to learn the terms for technologies like cloud.

Correct Answer: C

QUESTION 5

Which is a critical first step when thinking about how to communicate technical content to a senior business manager?

- A. Identify a person on her staff who can explain details.
- B. Listen to the customer to understand her KPIs.
- C. Plan out your message to explain potential options.
- D. Draft a high level message using language pulled from the top IT vendors.

Correct Answer: B

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