



# 820-427<sup>Q&As</sup>

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**QUESTION 1**

A business case shows that an investment has a positive return for a business unit. You suggest cloud-based Infrastructure-as-a-Service (IaaS) should be used instead of upgrading IT hardware in the company's data center. What two key items could have influenced the recommendation? (Choose two.)

- A. Some industry analyst reports say that on average, cloud services have decreased in price by 20% over the past two years.
- B. Your analysis of requirements shows that data center capacity requirements vary by 40% depending on the month of the year.
- C. The company's volume of revenue and transactions will double in the next year.
- D. The current data center is managed by an IT staff with an average of ten years of employment with the company.
- E. The required cloud services have been delivered in the market for three years by six or more companies. There is heavy price competition and the business unit does not expect to have special requirements.

Correct Answer: BE

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**QUESTION 2**

Which two should be part of a testing plan involving a new technology? (Choose two.)

- A. Volume and performance tests of software, hardware, and mobile devices
- B. Cost of equipment deployed in fifteen sites across a 500 square kilometer area
- C. Scenarios which require standard situations and test-out exception handling
- D. Ease of use for IT staff using the technology on an agile project to produce prototypes
- E. Timeframe for break-fix of new infrastructure

Correct Answer: CD

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**QUESTION 3**

Which IT roles should be interested in requirements for solution adoption?

- A. The Project Manager and Executive Sponsor
- B. The lead application developer and the testing team leader
- C. Applications, infrastructure, and project management professionals
- D. The training lead and a user design subject expert

Correct Answer: C

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**QUESTION 4**

What two statements correctly describe vision or mission? (Choose two.)

- A. A mission is a statement of the purpose of a company.
- B. A vision is what a company wants to become in the mid-term or long-term future.
- C. A vision describes actions the organization will take to achieve specific goals.
- D. A mission identifies the company's planned investments to increase revenue.
- E. A vision is only used by for-profit companies.
- F. A mission is only used by public sector organizations.

Correct Answer: AB

**QUESTION 5**

Select and Place:

Drag the correct quadrant title/name on the left to the correct definition of SWOT analysis grid quadrant on the right.

Things your company does very well	Negative, Internal
Areas where your management demands improvement	Positive Internal
New markets for revenue or influence	Positive, External
Competition winning more deals each month	Negative, External

Correct Answer:

Drag the correct quadrant title/name on the left to the correct definition of SWOT analysis grid quadrant on the right.

	Areas where your management demands improvement
	Things your company does very well
	New markets for revenue or influence
	Competition winning more deals each month



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