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QUESTION 1

Your company is launching a new business and leaders are unsure if government regulations will limit growth. You are planning to discuss the business case with a Finance Director. What are two elements of value that you should focus on? (Choose two.)

- A. Mitigating or limiting the impact of risks
- B. Steady costs with three good options that Finance can use for charging different departments for their pieces of the infrastructure
- C. Whether purchasing the solution in pieces will make it easier to recruit highly creative software developers
- D. Flexibility to change service level specifications in a contract with clearly identified costs for different commitments from the providers
- E. Whether leasing the solution is a better way to recruit for the future

Correct Answer: AD

QUESTION 2

Which is a good technique to demonstrate the value of technology so that stakeholders can understand what is possible?

- A. Developing business scenarios
- B. Performing gap analysis
- C. Defining the as-is or current state of an enterprise process or operation
- D. Comparing technical features of different solutions

Correct Answer: A

QUESTION 3

Select and Place:



Match the examples of strategy, management, and operations with their proper category.	
Authorization levels for waiving credit card fees	Strategy
Grow revenue by expanding into emerging markets through business partners	Strategy
Monthly reviews of actual vs. budget results	Management
Quality improvement plans for an inventory management department	Management
Respond faster to new market opportunities by deploying Fast-IT teams within major divisions	Operations
Monthly reviews of customer service metrics	Operations

Correct Answer:

Match the examples of strategy, management, and operations with their proper category.	
	Grow revenue by expanding into emerging markets through business partners
	Respond faster to new market opportunities by deploying Fast-IT teams within major divisions
	Monthly reviews of actual vs. budget results
	Monthly reviews of customer service metrics
	Authorization levels for waiving credit card fees
	Quality improvement plans for an inventory management department

QUESTION 4

You typically have some measure of control over which two factors of SWOT? (Choose two.)

- A. Strengths
- B. Weaknesses
- C. Opportunities
- D. Threats

Correct Answer: AB

QUESTION 5



Which three are important skills or personality traits for a project manager (PM) to have? (Choose three.)

- A. The PM needs excellent communications skills.
- B. The PM needs to be excellent at managing by consensus.
- C. The PM needs excellent planning skills.
- D. The PM's relationship with Finance and Budgeting staff should be excellent.
- E. The PM needs skills in managing change.
- F. The PM needs to be aggressive.

Correct Answer: ACE

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