



810-440^{Q&As}

Adopting The Cisco Business Architecture Approach (DTBAA)

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QUESTION 1

Which option lists the top four technology trends that affect all enterprise business decisions?

- A. security, big data, mobile, Internet
- B. mobility, social, data, security
- C. social, mobility, analytics, cloud
- D. cloud, security, BYOD, big data

Correct Answer: C

QUESTION 2

Which two functions of the technology specialists in a Cisco Business Architecture engagement are true? (Choose two.)

- A. Own the customer relationship.
- B. Focus on specific technical solutions.
- C. Define business capabilities.
- D. Support the engagement that is led by the business architect.
- E. Identify customer business priorities.

Correct Answer: BD

QUESTION 3

Which two main things must you know about stakeholders to identify where they fall in a power grid? (Choose two.)

- A. role in company
- B. degree of influence
- C. size of budget
- D. purchasing power
- E. interest in results

Correct Answer: BE

QUESTION 4



Which purpose of the Cisco Business Architecture maturity levels is true?

- A. It is used to determine the customer financial maturity for investment.
- B. It is used to determine Cisco readiness against the competition.
- C. It is used to determine customer readiness for engagement.
- D. It is used to determine the technology adoption in a customer environment.

Correct Answer: D

QUESTION 5

Which option is the outcome when you compare the current state of technology with the capabilities of emerging technologies?

- A. Create a plan to migrate using cloud technologies.
- B. Identify gaps that provide opportunities for new services and solutions.
- C. Identify gaps for upgrading Cisco products.
- D. Identify the new stakeholders.

Correct Answer: B

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