



810-440^{Q&As}

Adopting The Cisco Business Architecture Approach (DTBAA)

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QUESTION 1

Which two options are benefits of Cisco's overall portfolio with respect to the set of buyers? (Choose two.)

- A. increased business performance
- B. enhanced accountability
- C. real-time business intelligence
- D. higher service availability

Correct Answer: CD

QUESTION 2

Which statement about customer relationship management is true?

- A. Each Business Architecture engagement should follow the same process.
- B. The Cisco Account Manager should select the customer stakeholders.
- C. All business leaders are stakeholders in Business Architecture engagements.
- D. The Cisco Business Architect should customize each engagement to best fit the customer needs.

Correct Answer: D

QUESTION 3

When shifting to business outcomes, which two of these relevant considerations and premises must be taken into account? (Choose two.)

- A. Customers want to benefit from new, more flexible consumption models.
- B. Technology is acquiring more importance.
- C. Businesses prefer time-to-market acceleration regardless the costs of their IT solutions.
- D. Business transformation dictates that CEOs and their teams become key partners.
- E. Customers want solutions that address specific outcomes.

Correct Answer: AE

QUESTION 4

Which purpose is the Business Architecture domain used for within The Open Group Architecture Framework?



- A. to describe the business strategy, governance, organization, and business processes
- B. to identify stakeholders, create the architecture vision, and obtain initial approvals
- C. to create the blueprint for the application systems to be deployed to the core business processes
- D. to describe the logical software and hardware capabilities to support the deployment of business services

Correct Answer: A

QUESTION 5

Which benefit of the Information Technology Infrastructure Library is true?

- A. predictable and consistent processes
- B. increased transparency of accountability, and informed delegation of authority
- C. obtain ISO 9001 compliance
- D. value creation through monitoring, measuring, evaluation, and feedback

Correct Answer: A

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