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QUESTION 1

You define the variables shown in the following table. You need to identify which calculation will provide the net benefit of adopting SharePoint Server to automate the sales proposal process. The calculation must only consider labor savings. Which calculation should you use?

Variable	Value
L	Labor rate (dollars per hour)
P	Number of proposals created per year
C	Total cost of deploying the proposed solution (dollars)

A. LP (0.25 (60)) C LC

B. LP (0.75 (9+2.5))

C. LP (0.75 (9+2.5)) C C

D. LP (0.75 (9+2.5)) C C + LC

Correct Answer: C

QUESTION 2

You need to identify the most critical component in the implementation plan to improve the Contoso sales process. Which component should you identify?

A. Detailed test strategy

B. Key stakeholders buy-in of project budget

C. Project plan and schedule

D. Working demo of proposed changes

Correct Answer: C

QUESTION 3

You are evaluating a Microsoft Office SharePoint Server 2007 solution that reduces the amount of time required to draft proposals for A. Datum. You plan to create an adoption and implementation plan for the proposed solution. You need to identify the most likely complication to the proposed solution. Which complication should you identify?

A. End-user behavior change

B. Regional management resistance

C. Sensitive proposal costing data security

D. Technical feasibility

Correct Answer: A

QUESTION 4

You need to identify the most relevant business impact to Woodgrove Bank based on its current business processes. Which business impact should you identify?

A. Legal risks caused by accidental disclosure of proprietary contractual data

B. Reported instances of inaccurate or outdated information in supplier performance reports

C. Delays in responding to supplier performance information requests from various departments

D. Weakened bargaining position caused by lack of company-wide supplier performance reporting

Correct Answer: D

QUESTION 5

You are evaluating improvements to the Fabrikam certification process. You need to recommend a solution to achieve the companys business goals. What should you recommend?

A. Automate the employee certification renewal and scheduling cycle.

B. Update users to the latest version of the spreadsheet application to enable new reporting features.

C. Provide a collaborative workspace by using Windows SharePoint Services to share Microsoft office Excel certification spreadsheets.

D. Provide a collaborative workspace by using Microsoft Office Groove 2007 to share Microsoft Office Excel certification spreadsheets.

Correct Answer: A

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