



# 700-826<sup>Q&As</sup>

Cisco IoT Essentials for Account Managers

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### QUESTION 1

Which Industrial Routing device is purpose-built for remote and mobile deployments such as first responders and mass transit vehicles?

- A. IG30R
- B. IR1800
- C. IR7200
- D. IR8100

Correct Answer: C

The Cisco Industrial Router 7200 (IR7200) series is purpose-built for remote and mobile deployments, making it well-suited for applications like first responders and mass transit vehicles. This device is designed to provide reliable, secure,

and robust connectivity in mobile or remote settings, ensuring continuous communication and data transfer essential for critical operations in these environments.

References: The information is derived from Cisco's product literature on the IR7200, which specifies its capabilities and intended use cases, particularly emphasizing its suitability for challenging and mobile deployments.

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### QUESTION 2

Which valuable resources has Cisco created for each of the focus industries?

- A. CRD - Cisco Reference Design
- B. DVD - Digital Validated Design
- C. DAD - Digital Acceleration Design
- D. CVD - Cisco Validated Design

Correct Answer: D

Cisco has created Cisco Validated Designs (CVDs) for each of its focus industries. CVDs provide detailed architectural overviews, setup, and deployment guidelines specifically tailored to industry needs. These designs are tested and validated to ensure reliability and reduce the complexity of deployments. The resource helps customers build and manage networks based on Cisco's best practices and proven configurations. References: The answer is based on Cisco's approach to providing customers with comprehensive, tested, and validated design guides that help in simplifying and ensuring successful deployments across various industries.

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### QUESTION 3

Which types of devices are able to be connected in an Extended Enterprise solution?

- A. Data centers, desk phone



- B. Webex, sensors
- C. IP cameras, sorters
- D. Smart meters, actuators

Correct Answer: D

In an Extended Enterprise solution, the types of devices that can be connected typically include those that extend the functionality of the enterprise beyond its traditional boundaries. Smart meters and actuators are examples of such devices. Smart meters provide critical data for utility management and optimization, while actuators play a key role in automating processes and systems, both crucial for expanding the enterprise's operational capabilities into more distributed and dynamic environments. References: The answer reflects an understanding of extended enterprise architectures, where the integration of various IoT devices like smart meters and actuators supports extended operational efficiency and data-driven management.

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#### QUESTION 4

What are the two primary areas of IoT hardware investment in Oil and Gas? (Choose two.)

- A. automation of back-office processes
- B. scheduling for truck deliveries and maintenance
- C. gas station automation
- D. improve operational excellence, health, safety, and environmental control
- E. cybersecurity threat prevention, detection, and response

Correct Answer: DE

In the Oil and Gas sector, two primary areas of IoT hardware investment are improving operational excellence, health, safety, and environmental control (HSE), and cybersecurity threat prevention, detection, and response. Investment in IoT technologies in these areas is critical to enhance overall operational efficiencies, ensure compliance with safety and environmental regulations, and protect infrastructure from cyber threats, which are increasingly prevalent in the industry. References: These focus areas align with industry trends where enhancing operational safety and securing critical infrastructure are prioritized to mitigate risks and improve performance in the volatile environments typical of oil and gas operations.

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#### QUESTION 5

Which IE product is a rack mount switch?

- A. E3300
- B. IE3400
- C. IE4000
- D. IE5000

Correct Answer: D



The Cisco IE5000 is a rack mount switch designed for industrial environments. This product is ideal for applications that require ruggedized switches with high-density connectivity and advanced network management features in a rack mount

form factor. It is particularly suited for use in industrial, energy, and transportation sectors where rack mount equipment is often necessary.

References: The specification of the IE5000 as a rack mount switch is well-documented in Cisco's product descriptions, highlighting its design and utility in industrial network setups.

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