



# 700-802<sup>Q&As</sup>

Cisco IoT Manufacturing Account

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#### QUESTION 1

Which two outcomes are realized with Cisco Connected Factory Energy Management? (Choose two.)

- A. granular real-time visibility on energy usage
- B. reduced downtime
- C. reduced energy usage
- D. increased productivity

Correct Answer: AC

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#### QUESTION 2

Which four outcomes does Factory Automation bring to manufacturing customers? (Choose four.)

- A. 20% reduction in loss and scrap
- B. predictive analytics for maintenance and operations increasing uptime
- C. 75% decrease in downtime
- D. lower factory installation costs
- E. real-time visibility into production data
- F. rapid fault isolation and troubleshooting

Correct Answer: BDEF

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#### QUESTION 3

What is the TAM for the manufacturing vertical?

- A. \$15 billion
- B. \$3.2 billion
- C. \$28 billion
- D. \$200 million
- E. \$422 million

Correct Answer: B

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#### QUESTION 4



What does the Cisco Connected Factory Energy Management solution primarily help customers to do?

- A. Make money
- B. Save money
- C. Be safer
- D. Budget money.

Correct Answer: B

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#### QUESTION 5

Cost reduction is an important success metric for Automation Controls Directors. In the Internet of Things, which four options achieve cost reduction? (Choose four.)

- A. decreased downtime
- B. increased operational equipment effectiveness from 65% to 89%
- C. improved quality
- D. increased throughput
- E. improved uptime
- F. improved safety

Correct Answer: BCDE

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