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Cisco IoT Manufacturing Account

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QUESTION 1

In addition to devices, hardware, software, and services, what are additional sales opportunities for Cisco partners?

- A. maintenance
- B. buildings
- C. sensors
- D. construction equipment

Correct Answer: A

QUESTION 2

Secure production access is an important success metric for Plant IT Directors. In the Internet of Things, which four options achieve secure production access? (Choose four.)

- A. increased uptime
- B. reduced IP theft
- C. risk reduction
- D. reduced downtime
- E. increased safety
- F. faster new product introduction

Correct Answer: BCDE

QUESTION 3

Which three options are reasons why partners prefer working with Cisco? (Choose three.)

- A. the large size of the Cisco organization
- B. R and D and innovation for future-proof technology
- C. unique capabilities with global reach and holistic solutions
- D. partner integration for the best of IT and OT
- E. Cisco partners receive little to no support

Correct Answer: BCD

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QUESTION 4

Which four outcomes does Factory Automation bring to manufacturing customers? (Choose four.)

- A. 20% reduction in loss and scrap
- B. predictive analytics for maintenance and operations increasing uptime
- C. 75% decrease in downtime
- D. lower factory installation costs
- E. real-time visibility into production data
- F. rapid fault isolation and troubleshooting

Correct Answer: BDEF

QUESTION 5

At the highest level, what does Cisco Connected Factory Wireless enable everyone in a plant to access?

- A. enterprise and internet resources
- B. factory floor data
- C. Facebook
- D. data management applications

Correct Answer: A

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