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QUESTION 1

How does the Cisco Internet of things solutions make customers safer?

A. Installing day-and-night video surveillance.

B. Eliminating the use of dangerous machines.

C. Mandating training and safety courses for all employees.

D. Increasing the amount of safety and protective equipment.

Correct Answer: A

QUESTION 2

In one case study in which Yarra Tram installed 91000 data points on its tram, Cisco improved day to-day tram operations and passenger experiences. Which two things achieved these improvements?(Choose two)

A. Minimizing labor costs.

B. Upgrading real-time device management.

C. Increasing asset tracking.

D. Improving cyber security.

E. Establishing better worker-to-worker communication.

Correct Answer: BC

QUESTION 3

Which option describes the relationship between IT and OT budgets?

A. ITand OT budgets are growing at about the same rate.

B. OT budgets are growing faster than IT budgets.

C. IT budgets are growing faster than OT budgets.

D. Both are shrinking al the roughly the same rate.

Correct Answer: B

QUESTION 4

Triggeringevents can signal an IOT opportunity. Which two options are examples of triggering events that are related to new construction? (Choose two).

A. Workers are on strike so temporary workers have been brought in.

B. A manufacturing plant is adding a new warehouse.

C. A company wants to change its logo.

D. City construction is booming.

Correct Answer: BD

QUESTION 5

What is the first step that is recommended by Cisco in theexecution timeline for the Cisco internet of things?

A. Evaluate your company\\'s strengths and skills.

B. Look for triggering business events.

C. Conduct sales calls.

D. Call your Cisco partner Account Manager.

Correct Answer: A

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