



700-751^{Q&As}

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which two are Cisco recommended controller options for deployment of up to 150 AP's? (Choose two.)

- A. Cisco 8540 WLC
- B. Cisco 3504 WLC
- C. Cisco 5508 WLC
- D. Cisco 5520 WLC
- E. Cisco mobility Express

Correct Answer: BE

QUESTION 2

Which two trends are helping to drive customer digital transformation? (Choose two.)

- A. New technology take a slower and measured development path
- B. Businesses must differentiate customer experiences
- C. IT budgets are growing to address the pace of technology introduction
- D. Decreases in the number of industry and national security regulations
- E. Need to automate and simplify the way IT manages and deploys networks

Correct Answer: AB

QUESTION 3

Which statement is true regarding cloud, mobile and big-data disruption of existing business models?

- A. 100% of the business networks analyzed by Cisco teams have traffic going to websites that most malware.
- B. 84% of enterprises are experiencing endpoint device growth in remote sites.
- C. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- D. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.

Correct Answer: C

QUESTION 4



Which are the two advantages of having Direct Internet Access? (Choose two.)

- A. Limits guest Wi-Fi at the branch
- B. Secure WAN transport
- C. Protects remote employees
- D. Threat mitigation techniques
- E. Leverage local internet path

Correct Answer: BE

QUESTION 5

How do Cisco catalyst SMB switches enable new business outcomes?

- A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
- B. Significant Reduction in cabling cost
- C. Fully mobility enabled
- D. Highly scalable architecture

Correct Answer: C

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