

# 700-750<sup>Q&As</sup>

Cisco Small and Medium Business Engineer (SMBE)

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#### **QUESTION 1**

Which Cisco-provided tool do partners use to	for a demo of the SMB Experiences?
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- A. CML
- B. Meraki Demo Builder
- C. VMware
- D. BVD

Correct Answer: D

#### **QUESTION 2**

Which Cisco product is a solution offered for SMB experiences?

- A. Stealthwatch
- B. DNA Center
- C. Catalyst IR Router
- D. Meraki

Correct Answer: D

#### **QUESTION 3**

How are solutions tailored to meet unique SMB requirements for growth?

- A. Provide general hands-on demonstrations.
- B. Offer a one-size fits all package.
- C. Offer varied payment plans and discounts for bundled products.
- D. Upscale the customer so they do not have to upscale in the future.

Correct Answer: B

#### **QUESTION 4**

Which product helps enable secure authentication in a hybrid workforce?

- A. Webex Control Hub
- B. Cisco Business Dashboard



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D. Meraki MX

Correct Answer: C

#### **QUESTION 5**

Which Cisco product ensures that the right devices are connecting to the right application by the right person?

- A. Duo
- B. Webex
- C. Meraki
- D. Umbrella

Correct Answer: A

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