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QUESTION 1

On which three aspects is Cisco applying focus to change its sales approach? (Choose three.)

- A. long-term value
- B. solutions
- C. artificial intelligence
- D. product line
- E. relationships
- F. revenue

Correct Answer: ABE

QUESTION 2

Which device connects remote SMB workers with power collaboration solutions and award-winning devices?

- A. WebEx
- B. Meraki Insight
- C. Meraki Systems Manager
- D. Cloud Meeting Solutions

Correct Answer: D

QUESTION 3

Which Cisco product ensures that the right devices are connecting to the right application by the right person?

- A. Duo
- B. Webex
- C. Meraki
- D. Umbrella

Correct Answer: A

QUESTION 4

Which security challenge do SMBs face?



- A. 98% of breaches are human error
- B. global excess of security experts
- C. too little vendor support
- D. too many security products

Correct Answer: A

QUESTION 5

What is Cisco Networking Cloud?

- A. cloud storage for network configurations
- B. cloud storage for holding authentication keys
- C. integrated platform for on-premises and cloud operating models
- D. web-based platform for network engineers to store, track, and collaborate on network projects

Correct Answer: C

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