



700-701^{Q&As}

Cisco Application Centric Infrastructure for Account Managers

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QUESTION 1

What is a Cisco Nexus 9500 Series Switch?

- A. An all-in-one SDN solution
- B. A modular switch
- C. A fixed top-of-rack switch
- D. A virtual software switch

Correct Answer: B

Reference: <http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series-switches/white-paper-c11-729987.html> (see the first paragraph on the page)

QUESTION 2

Which two options are the two ACI solution components? (Choose two.)

- A. Cisco Cloud Services Router 1000V
- B. Cisco Nexus 9000 Switches
- C. Spine Leaf architecture
- D. Cisco Application Policy Infrastructure Controller
- E. Cisco Unified Computing System B-Series Servers

Correct Answer: BD

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-729864.pdf> (page 2)

QUESTION 3

Which option is often an advantage of "selling higher" when moving from operations level to management and executive levels?

- A. Create business initiatives.
- B. Manage executive expectations.
- C. Influence corporate vision and strategy.
- D. Uncover opportunities earlier in the business cycle.

Correct Answer: A



QUESTION 4

Which statement about the BiDi optics for 40G connection is true?

- A. BiDi optics is an industry standard and is supported in all 40G solutions.
- B. BiDi optics are build into the Cisco Nexus 9300 Switch, while eliminates the cost for separate optics.
- C. BiDi optics support 40G on low-cost copper cables.
- D. BiDi optics support 40G on existing 10G MMF cables in the data center, which often eliminates the cost to rewire.

Correct Answer: D

QUESTION 5

Which three technology trends have disrupted traditional networking? (Choose three.)

- A. Virtualization
- B. Cloud computing
- C. Smartphones
- D. Programmability
- E. Big data analytics
- F. Software-as-a-service

Correct Answer: ABF

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