

700-551^{Q&As}

Express Security for Account Managers

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QUESTION 1

Which are three Cloud Security products? (Choose three)

- A. Meraki
- B. Investigate
- C. NGFWv(Virtual)
- D. Cisco Umbrella
- E. Cloudlock
- F. Web Security

Correct Answer: BDE

QUESTION 2

Which are two key solutions and features of the Campus and Branch threat-centric solution? (Choose two.)

- A. Behavioral Indication of Compromise
- B. File Retrospection and Trajectory
- C. Network Analytics
- D. Enabled and protected investments

Correct Answer: CD

QUESTION 3

Which are three attack vectors of thethreat-centric defense? (Choose three.)

- A. SaaS apps
- B. Cloud apps
- C. E-mail
- D. Voicemail
- E. Mobile

Correct Answer: BCE

QUESTION 4



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Which are two key points of the Partner Value Proposition module? (Choose two.)

- A. The Cisco Partner Ecosystem provides partners with the right knowledge, resources, and tools to drive a successfulsecurity practice.
- B. The security market is growing and the increasing complexity in protecting customer environments is driving demand for specialized partners.
- C. The Cisco Security Solutions Portfolio drives customer business outcomes by providing threat-centric defense, visibility and control, and flexible solutions
- D. The collaboration between partners and the Ecosystem is pivotal in supporting customers to drive business outcomes.

Correct Answer: AC

QUESTION 5

Which three are profit incentivesfor partners? (Choose three.)

- A. Opportunity Incentive Program
- B. Profit Incentive Program
- C. Value Incentive Program
- D. Solution Incentive Program
- E. Training Incentive Program
- F. Cross-sell Incentive Program

Correct Answer: ABC

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