



700-551^{Q&As}

Express Security for Account Managers

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QUESTION 1

Which are three key customer issues with vulnerable cloud? (Choose three.)

- A. Malware attacks are expensive
- B. Lack of protection from cloud apps
- C. Solution to does not extend tocloud
- D. Employees apps usage is not visible
- E. Appropriate level of access
- F. Complex mobile management

Correct Answer: ABF

QUESTION 2

How does Cisco's Policy and Access solution handle a changing user base in a growing company?

- A. Cisco Talos Security Intelligence and Research Group integrates into all security solutions, providing advanced protection against new threats
- B. Cisco's architecture offers the lowest TCO by providing products that integrate, loweringthe cost of IT setup, management, and maintenance
- C. Cisco delivers centralized policy management that grants user access with easily configured policies
- D. Cisco provides you the ability to monitor and resftrict application usage

Correct Answer: C

QUESTION 3

Which are two key products and benefits of the Campus and Branch threat-centric solution? (Choose two.)

- A. Cloud security policy management through CDO
- B. Fuzzy Fingerprinting
- C. Trojan and malware protection with NGIPS
- D. Enhanced zero-day and DDoS attacks through NGFW

Correct Answer: CD



QUESTION 4

Which incentive program lets you showcase Cisco technologies cost-effectively?

- A. Solution Incentive Program
- B. Technology Migration Program
- C. Express Security Program
- D. Teaming Incentive Program
- E. Not for Resale Program

Correct Answer: B

QUESTION 5

What are three benefits does the Cisco Partner Ecosystem provide partners? (Choose three.)

- A. Customer software buying modules
- B. A complete security solution portfolio
- C. An evolving threat landscape
- D. Partner enablement incentives, and marketing support
- E. Comprehensive security co-partners F. A workspace in Silicon Valley

Correct Answer: BEF

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