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QUESTION 1

Which three options are opportunities for partners to introduce Cisco Meraki products to existing or prospective customers? (Choose three.)

- A. Cisco Meraki roadshow
- B. Webinars with a free AP for qualified attendees IE
- C. Cisco Meraki equipment rental program
- D. Free mobile device management with Systems Manager
- E. Free product trials
- F. Free Cisco Meraki refurbished equipment

Correct Answer: BDE

Section: (none)

QUESTION 2

Which two product portfolios help make up the FlexPod Express solution? (Choose two.)

- A. Cisco UCS C-Series Server
- B. Cisco ISR 2900 and 3900 Series
- C. Cisco Nexus 3048 Switch
- D. Cisco UCS E-Series Servers
- E. Cisco ISR 1900, 2900, and 3900 Series
- F. Cisco Nexus 5000

Correct Answer: AC

Section: (none)

Reference:

<http://www.cisco.com/en/US/solutions/collateral/ns340/ns517/ns224/exps.pdf> (page 2, the components, second and third bullet)

QUESTION 3

How many virtual machines can VSPEX preconfigured solutions can scale to?

- A. 100



B. 125

C. 250

D. 50

Correct Answer: B

Section: (none)

QUESTION 4

A customer wants to deploy a solution that requires high-quality video for full multimedia applications. Which two Cisco Unified Communication endpoint solutions should you recommend? (Choose two.)

A. 8900 Series

B. 9900 Series

C. 3900 Series

D. 5900 Series

E. 6900 Series

Correct Answer: AB

Section: (none)

Reference:

http://www.cisco.com/en/US/prod/voicesw/ps6788/ip_phones.html (Both are high performance solutions.

See the bulleted points underneath each solution)

QUESTION 5

Your customer has a small business. Their infrastructure includes a single Cisco ISR, and two Cisco Catalyst 2960 switches running multiple VLANs. Which Cisco branded service should be offered to this customer?

A. partner support service

B. SmartCare

C. QSMARTnet

D. small business support service

E. smart business service

Correct Answer: D

Section: (none)



Reference:

http://www.cisco.com/cisco/web/solutions/small_business/services/docs/SBSupport_Services_AAG_Final.pdf

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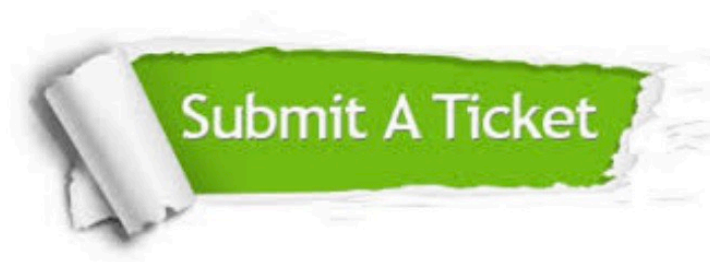
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