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QUESTION 1

Which three customer decision makers should you focus on when proposing Cisco architectural solutions? (Choose three.)

- A. project managers
- B. operations managers
- C. technical decision makers
- D. business decision makers
- E. purchasing officers
- F. individual contributors

Correct Answer: BCD

Section: (none)

QUESTION 2

Which two benefits will customers achieve if they upgrade to a properly configured Cisco Borderless Network? (Choose two.)

- A. New application and service deployment is completely automated.
- B. Network availability increases and downtime decreases
- C. Security becomes less difficult to achieve
- D. All potential failures will be eliminated.

Correct Answer: BC

Section: (none)

Reference:

http://www.cisco.com/web/strategy/docs/education/BNArchitecture.pdf (page 10, third bullet)

QUESTION 3

Which wireless products can be implemented as stand-alone or as a cluster of APs?

- A. Cisco 110/300/500 Series
- B. Cisco WLC 2500/SRE
- C. Cisco 2600/3600 Series



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D.	Cisco	700/1600	Series
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E. Cisco Meraki MR Series

Correct Answer: A

Section: (none)

QUESTION 4

Which four product categories have Cisco Meraki cloud-managed offerings? (Choose four.)

- A. IP telephones
- B. Cisco Telepresence
- C. Mobile device management
- D. Switches
- E. Security appliances
- F. Servers
- G. Storage
- H. Wireless access points

Correct Answer: CDEH

Section: (none)

Reference:

http://meraki.cisco.com/ (see products)

QUESTION 5

Which two options are benefits of the Cisco ASA 5500-X Series over the Cisco ASA 5500 Series? (Choose two.)

- A. The Cisco IPS does not require an additional hardware module.
- B. Cisco IPS throughput up to 650 Mb/s is provided.
- C. The Cisco Content Security does not require an additional hardware module.
- D. Firewall throughput up to 12 Gb/s is provided.

Correct Answer: AC

Section: (none)

Reference:



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