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QUESTION 1

Which two customer characteristics indicate an opportunity for Cisco Meraki cloudmanaged networks? (Choose two.)

- A. Moving applications to the cloud.
- B. Having distributed sites and a lean IT staff.
- C. Requiring a high degree of flexibility and customization.
- D. Having networking experts on site.
- E. Implementing data center or large campus deployments.

Correct Answer: AB

QUESTION 2

Which two product portfolios help make up the Cisco Office in a Box solution? (Choose two.)

- A. Cisco UCS ESeries Servers
- B. Cisco ISR 1900, 2900 and 3900 Series
- C. Cisco Nexus 5000
- D. Cisco ISR 2900 and 3900 Series
- E. Cisco UCS CSeries Servers
- F. Cisco Nexus 3048

Correct Answer: AD

QUESTION 3

Which three options are opportunities for partners to introduce Cisco Meraki products to existing or prospective customers? (Choose three.)

- A. Free Cisco Meraki refurbished equipment
- B. Cisco Meraki roadshow
- C. Cisco Meraki equipment rental program
- D. Webinars with a free AP for qualified attendees
- E. Free mobile device management with Systems Manager
- F. Free product trials



Correct Answer: DEF

QUESTION 4

Which statement about TrustSec is true?

- A. It provides defense against denial of service attacks
- B. It provides a policybased, scalable platform that offers integrated posture, profiling, and guest services to make contextaware access control decisions.
- C. It monitors all the devices on the network, and turns them off when they are not needed.
- D. It provides secure richmedia and collaboration services to optimize realtime voice and video applications.

Correct Answer: B

QUESTION 5

When LAN connectivity is designed which option increases high availability and minimizes network administration?

- A. integrated switch in WAN router
- B. stacked switch design
- C. multiple switch design
- D. single external switch design

Correct Answer: B

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