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QUESTION 1

Which two benefits does the Cisco FlexPod Design Guide provide? (Choose two.)

A. Provides guidance on EMC VNXe storage sizing.

B. Provides a onesizefitsall solution for ease of configuration and deployment.

C. Helps customers mitigate the risk and uncertainty involved in planning designing, and implementing virtualization.

D. Documents stepbystep instructions for installing and configuring all components, including thirdparty applications.

E. Provides a more predictive and adaptable architecture capable of meeting and exceeding customers\\' IT demands.

Correct Answer: CE

QUESTION 2

Which best practice should be used to calculate PoE requirements for Cisco collaboration endpoints?

A. Attach all endpoints first and then use a power reporting tool to document the power requirements.

B. Assume that all ports with PoE endpoints attached will require 7 watts.

C. Assume that all ports will require 15.4 watts regardless of attached endpoints.

D. Select the endpoint device that requires the most power and assume that all endpoint devices will require the same amount.

E. Determine the power requirements of each of your endpoints and plan to support that amount.

Correct Answer: C

QUESTION 3

Which statement about Cisco CleanAir technology is true?

A. It features chiplevel proactive and automatic interference mitigation.

B. It features chiplevel proactive and automatic electronic beam forming.

C. It features automatic advanced radio frequency shaping.

D. It is a feature of the Cisco Aironet 1600 Series AP.

Correct Answer: A

QUESTION 4

Which two statements about Collaborative Services are true? (Choose two.)

A. Cisco sells the service to the partner

B. They are sold to the customer by Cisco.

C. They enable the partner to deliver their own brand of service.

D. They are sold by the partner, and are delivered by Cisco.

Correct Answer: CD

QUESTION 5

Which Cisco web tool should partners consult who want presales advice on planning and deploying Cisco Unified Computing deployments?

A. Cisco Plan Design Manage Help Desk

B. Cisco Customer Success Stories

C. Cisco TAC

D. Cisco Validated Designs

Correct Answer: D

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