700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

Which solution is a classification engine that recognizes and classifies a wide variety of protocols and applications?

A. Cisco Next Generation NBAR

B. Cisco Application Visibility and Control

C. Cisco Performance Routing

D. Cisco Medianet

Correct Answer: A

QUESTION 2

Which option allows IT to see more than 1000 applications running within the wireless tunnel?

A. VDI

B. Cisco ISR-AX

C. Wireless LAN controllers

D. Application visibility and control

Correct Answer: D

QUESTION 3

Which statement is true about Cisco Medianet?

A. It involves comparatively higher bandwidth upgrade expenditures.

B. It isanarchitecturewith a framework that helps deployment, management, and troubleshooting of video and collaboration applications

C. It is a product that helps deployment, management, and troubleshooting of video and collaboration applications.

D. It requires highly skilled personnel for its deployment.

Correct Answer: B

QUESTION 4

Although all of these options are part of a secure network, which two things need to be considered specifically because of the rise of mobility and an extremely connected workplace? (Choose two.)

A. intrusion prevention (to block attacks)

B. policy and identity (for trusted access)

C. cloud security (for hosted and hybrid systems)

D. ASA device configuration

E. content security (for email and the web)

Correct Answer: BC

QUESTION 5

What is a characteristic of Cisco offerings for green energy solutions?

Select exactly 1 answer(s) from the following:

A. Cisco can provide significant pull-through revenue.

B. Cisco can provide many different ways of managing the same account.

C. Cisco can offer the right combination of business-oriented solutions, platforms and infrastructure, and expertise.

D. Cisco can offer automatic power control with individual components within an infrastructure.

Correct Answer: D

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