



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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**QUESTION 1**

Which solution is a classification engine that recognizes and classifies a wide variety of protocols and applications?

- A. Cisco Next Generation NBAR
- B. Cisco Application Visibility and Control
- C. Cisco Performance Routing
- D. Cisco Medianet

Correct Answer: A

QUESTION 2

Which option allows IT to see more than 1000 applications running within the wireless tunnel?

- A. VDI
- B. Cisco ISR-AX
- C. Wireless LAN controllers
- D. Application visibility and control

Correct Answer: D

QUESTION 3

Which statement is true about Cisco Medianet?

- A. It involves comparatively higher bandwidth upgrade expenditures.
- B. It is an architecture with a framework that helps deployment, management, and troubleshooting of video and collaboration applications
- C. It is a product that helps deployment, management, and troubleshooting of video and collaboration applications.
- D. It requires highly skilled personnel for its deployment.

Correct Answer: B

QUESTION 4

Although all of these options are part of a secure network, which two things need to be considered specifically because of the rise of mobility and an extremely connected workplace? (Choose two.)

- A. intrusion prevention (to block attacks)



- B. policy and identity (for trusted access)
- C. cloud security (for hosted and hybrid systems)
- D. ASA device configuration
- E. content security (for email and the web)

Correct Answer: BC

QUESTION 5

What is a characteristic of Cisco offerings for green energy solutions?

Select exactly 1 answer(s) from the following:

- A. Cisco can provide significant pull-through revenue.
- B. Cisco can provide many different ways of managing the same account.
- C. Cisco can offer the right combination of business-oriented solutions, platforms and infrastructure, and expertise.
- D. Cisco can offer automatic power control with individual components within an infrastructure.

Correct Answer: D

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