



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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**QUESTION 1**

A customer is looking for small deployments, especially in high-usage areas of their network. While all of these statements hold true for Cisco Medianet, what is a key point to highlight so that your customer is encouraged to buy the Cisco solution?

- A. Cisco Medianet can be deployed in phases that allow customers to realize benefits quickly.
- B. Cisco Medianet provides greater visibility and granularity.
- C. Cisco Medianet can co-exist with legacy network elements.
- D. Cisco Medianet is designed to work with third-party endpoints.

Correct Answer: A

QUESTION 2

What are two features of the Cisco EnergyWise solution? (Choose two.)

- A. It automatically controls devices on the network such as IP phones, lights, and air conditioning.
- B. It works only with Cisco products.
- C. It is added on to the Cisco Integrated Services Router.
- D. It measures, reduces, and reports energy usage across the entire corporate infrastructure.
- E. It raises operating costs but provides the opportunity for tax incentives.

Correct Answer: AD

QUESTION 3

You want to extend the network boundary to include endpoints in order to scale, optimize, and enhance video performance. Which service should you use?

- A. Cisco Motion
- B. Application Experience
- C. Cisco Medianet
- D. Cisco AnyConnect

Correct Answer: C

QUESTION 4



Which of the following uses Cisco Security Intelligence Operations threat intelligence to protect those users with a vulnerable browser by blocking any connections to websites that may spread an attack or malware?

- A. Cisco IronPort Web Security
- B. intrusion prevention system
- C. Stuxnet
- D. URLZone

Correct Answer: A

QUESTION 5

Which two features are specific to the Cisco TrustSec solution? (Choose two.)

- A. It uses switchport-level encryption to protect network data confidentiality.
- B. It allows guests to securely have complete access to the network.
- C. The information and capabilities it provides for controls, auditing, and reporting can be used to meet compliance requirements.
- D. It recognizes the types of media that are going over the network and makes sure that they are properly created, sent, and delivered.
- E. It is primarily used for wired connections inside of an organization to protect the most sensitive information.

Correct Answer: CD

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