



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

To which of the following can you go to see how specific third-party application with a Cisco Network environment?

- A. Application Deployment Guides
- B. Design Guides
- C. System Assurance Guides
- D. Cisco Unity Design Guides

Correct Answer: A

QUESTION 2

Which is a differentiator for Cisco Prime when compared to our competitor products?

- A. Offers out-of-the-box policy configuration and management through integration with Identity Services Engine or ISE
- B. Separate wired and wireless security management
- C. Capable of screening user access to the network
- D. Host network applications

Correct Answer: A

QUESTION 3

What are two features of the Cisco EnergyWise solution? (Choose two.)

- A. It automatically controls devices on the network such as IP phones, lights, and air conditioning.
- B. It works only with Cisco products.
- C. It is added on to the Cisco Integrated Services Router.
- D. It measures, reduces, and reports energy usage across the entire corporate infrastructure.
- E. It raises operating costs but provides the opportunity for tax incentives.

Correct Answer: AD

QUESTION 4

Which layer in the hierarchical model provides the aggregation, policy control, and isolation demarcation point between the campus distribution building block and the rest of the network?



- A. Core
- B. distribution
- C. access
- D. architecture

Correct Answer: B

QUESTION 5

Which Cisco solution can assist with the adoption of 802.11n by solving problems that are related to the combination of 802.11a/g and 802.11?

Select exactly 1 answer(s) from the following:

- A. Cisco ClientLink
- B. Cisco Medianet
- C. Cisco TrustSec
- D. Cisco Telepresence

Correct Answer: A

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