



# 700-295<sup>Q&As</sup>

IPS Express Security Account Manager Representative

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#### QUESTION 1

In which category of the attack continuum model does the next-generation firewall belong?

- A. prologue
- B. before
- C. during
- D. after

Correct Answer: B

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#### QUESTION 2

Which capability describes the After phase of the attack-continuum model?

- A. stop an attack before it enters the network
- B. lock down a network by enforcing corporate policies
- C. understand how when, and where the attack occurred
- D. detect and block attacks as they happen

Correct Answer: C

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#### QUESTION 3

With regard to deal qualification, what is the least qualified opportunity for Cisco AMP?

- A. The customer has Fire Eye deployed in the account.
- B. The customer has an IT security or investor relations team that addresses malware
- C. The customer has Cisco AMP in exploration mode.
- D. The customer has an antivirus or endpoint security displacement opportunity.

Correct Answer: D

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#### QUESTION 4

As defined by the attack continuum model, which feature set does a customer need to use after an attack?

- A. scope, contain, and remediate
- B. discover, enforce, and harden



- C. learn, enforce, and block
- D. detect, block, and defend

Correct Answer: A

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#### QUESTION 5

Which two attributes in the visibility-driven component of the Cisco security model are needed to see all threats?  
(Choose two.)

- A. management
- B. depth
- C. network
- D. breadth
- E. endpoint

Correct Answer: BD

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