

700-265^{Q&As}

Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which Cisco Security benefit is a differentiator that allows partners to plan and model their business?

- A. one solution to fit every need
- B. comprehensive vision for security
- C. lowest price points
- D. unparalleled commitment
- E. best-in-class technologies

Correct Answer: D

QUESTION 2

Which three customer use cases address the best outcome? (Choose three)

- A. Propose the best scalability.
- B. Offer powerful and integrated products.
- C. Faster threat identification
- D. Deliver flexible deployment options.
- E. Enhance remediation.
- F. Provide complete protection.

Correct Answer: BDF

QUESTION 3

In addition to protection, control, and flexibility, which two business values are included in Cisco value propositions? (Choose two.)

- A. Support
- B. Completeness
- C. Cost effectiveness
- D. Scalability
- E. Integration

Correct Answer: BC

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QUESTION 4

Which two options are Cisco policy and access solutions? (Choose two.)

- A. Next-Generation Intrusion Prevention System
- B. AnyConnect
- C. email security
- D. web security
- E. Next-Generation Firewall
- F. identity service engine

Correct Answer: BF

QUESTION 5

Which two options are features of the mobile threat-centric solution? (Choose two.)

- A. Advanced Malware Protection
- B. comprehensive management
- C. simplified policy enforcement and management
- D. fuzzy fingerprinting
- E. email security

Correct Answer: AB

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