



# 700-265<sup>Q&As</sup>

Cisco Advanced Security Architecture for Account Managers

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### QUESTION 1

Which two options are Cisco policy and access solutions? (Choose two.)

- A. Next-Generation Intrusion Prevention System
- B. AnyConnect
- C. email security
- D. web security
- E. Next-Generation Firewall
- F. identity service engine

Correct Answer: BF

### QUESTION 2

Refer to the exhibit.

The exhibit is divided into two panels. The left panel, titled 'Choose the exact platform that meets immediate needs now and prepares for the future.', shows four puzzle pieces representing 'Endpoint Security', 'Management Solution', 'Network Security', and 'Content Security'. Below the puzzle pieces are icons for a cloud, a camera, and a server rack. Text at the bottom states: 'Many solutions are available as either physical or virtual appliances. Licensing options allow customers to choose the functionality they need, based on the number of active endpoints on the network.' The right panel, titled 'Consolidate all of your security solution services to a single provider and run multiple applications on one appliance.', features the Cisco logo and a central 'One Appliance' circle surrounded by six smaller circles: 'Web Usage', 'URL Filtering', 'DLP', 'Anti-Malware', 'Usage Tracking', and 'Web Usage'. Text at the bottom states: 'Customers can bundle various features in one appliance and combine multiple solutions in a single offering.'

Consolidating platforms and appliances under a single provider is an example of which customer cost saver?

- A. Less time scoping a breach
- B. Fewer resources to manage
- C. Faster integration
- D. Flexible licensing

Correct Answer: D



### QUESTION 3

Which three customer use cases address the best outcome? (Choose three)

- A. Propose the best scalability.
- B. Offer powerful and integrated products.
- C. Faster threat identification
- D. Deliver flexible deployment options.
- E. Enhance remediation.
- F. Provide complete protection.

Correct Answer: BDF

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### QUESTION 4

Which three options are solutions and features of the cloud apps threat-centric solution? (Choose three.)

- A. Cloud App Security
- B. CTD and Network Analytics
- C. remote access VPN
- D. accelerated threat response
- E. complete policy management
- F. cloud data loss prevention

Correct Answer: ADF

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### QUESTION 5

Which three features do customers get with smart license? (Choose three.)

- A. PAK registration
- B. company specific licensing
- C. easy registration
- D. manual registration
- E. a complete view of software, services, and devices
- F. products that have to be continually adjusted



Correct Answer: BCE

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