



# 700-260<sup>Q&As</sup>

Advanced Security Architecture for Account Manager

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### QUESTION 1

Which two business use trends have surfaced in the last five years that require nontraditional security? (Choose two.)

- A. Wi-Fi connections
- B. web and email attacks
- C. third-party applications
- D. partial URL/application blocking
- E. substantial number of remote employees
- F. BYOD

Correct Answer: BE

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### QUESTION 2

Why do companies need quick-scalable secure data center visualization and cloud technology?

- A. Provisioning time for data centers has decreased from 8 weeks to 15 minutes.
- B. Competitors are gaining a 33% market share.
- C. Staff cannot keep up with newer data center technology.
- D. Administrators are allowing a growing number of BYOD devices.
- E. Management is expected to decrease IT budgets by 25%.
- F. 56% of employees who leave take private information with them.

Correct Answer: A

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### QUESTION 3

At which point during the attack continuum does a customer experience limited remediation tools?

- A. Across the entire continuum
- B. During
- C. Before
- D. After

Correct Answer: A

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### QUESTION 4



Why do partners often have a hard time selling their new security solutions to customers?

- A. Customers have antiquated solutions.
- B. Customers show a lack of concern over malware and threats.
- C. Customers boast completely secure environments.
- D. Customers have overcrowded portfolios of security solutions from multiple vendors.

Correct Answer: D

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#### QUESTION 5

When security providers leave the market or reach end-of life, which option is the benefit of Cisco security solutions?

- A. stability
- B. familiarity
- C. cost
- D. robustness
- E. functionality

Correct Answer: A

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