



700-260^{Q&As}

Advanced Security Architecture for Account Manager

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QUESTION 1

Scalable solutions and network adaptability are features that demonstrate which Cisco business value?

- A. Completeness
- B. Flexibility
- C. Control
- D. Protection
- E. Cost effectiveness

Correct Answer: B

QUESTION 2

Which feature of web security offers customers threat protection before an attack?

- A. file retrospection
- B. response and remediation
- C. URL filtering
- D. file sandboxing

Correct Answer: A

QUESTION 3

Which feature of Cisco award-winning resources and support allows partners to create a unique relationship with customers?

- A. Be the first to receive new innovations.
- B. Access 24-hour support around the world.
- C. Earn higher margins on each deal sold.
- D. Take advantage of incentives programs.

Correct Answer: B

QUESTION 4

Which three features, most related to the "Advanced Protection" use case, are designed to reduce vulnerabilities while keeping the existing security investment? (Choose three.)



- A. advanced content filters
- B. scalable data center platforms
- C. intrusion protection
- D. customer choice
- E. file retrospection
- F. cloud storage capabilities
- G. flexible deployment options

Correct Answer: CEF

QUESTION 5

Which technology solution can resolve the inability of a customer to properly restrict and authorize access to protected resources while still introducing new applications, devices, and business partnerships?

- A. Cisco Secure Data Center
- B. Cisco Cyber Threat Defense
- C. Cisco TrustSec
- D. Cisco Data Center Virtualization and Cloud
- E. Cisco Application Centric Infrastructure
- F. Cisco Security Intelligence Operations

Correct Answer: C

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