



# 700-260<sup>Q&As</sup>

Advanced Security Architecture for Account Manager

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### QUESTION 1

Which two aspects of Cisco solutions save customers money? (Choose two.)

- A. fewer resources to manage
- B. faster integration
- C. replacing current infrastructure completely
- D. 100% effectiveness
- E. lowest cost solutions
- F. incentives programs

Correct Answer: AB

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### QUESTION 2

In addition to protection, control, and flexibility, which two business values are included in Cisco value propositions? (Choose two.)

- A. Low cost
- B. Completeness
- C. Cost effectiveness
- D. Scalability
- E. Integration

Correct Answer: BC

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### QUESTION 3

According to recent studies, which percentage of global companies have experienced a security breach?

- A. 5%
- B. 75%
- C. 0%
- D. 33%
- E. 100%

Correct Answer: D

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#### QUESTION 4

Which two options are primary concerns of a CTO who wants to connect a mobile workforce in the "Remote Access" use case? (Choose two)

- A. device incompatibility
- B. no data center scalability
- C. lack of deployment options
- D. inconsistent containment tools
- E. complex mobile management

Correct Answer: AE

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#### QUESTION 5

Which Cisco security benefit is a differentiator that allows partners to plan and model their businesses?

- A. Comprehensive vision for security
- B. One solution to fit every need
- C. Unparalleled commitment
- D. Lowest price points
- E. Best-in-class technologies

Correct Answer: A

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