



# 700-150<sup>Q&As</sup>

Introduction to Cisco Sales exam

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#### QUESTION 1

AMP for endpoints decreases time to detection. What is Cisco's security time to detection?

- A. 8 hours or less
- B. 7 hours or less
- C. 10 hours or less
- D. 6 hours or less

Correct Answer: D

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#### QUESTION 2

How long is the average time to detection of a security threat for Cisco customer?

- A. 3 days
- B. 17 days
- C. 28 days
- D. 100 days

Correct Answer: D

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#### QUESTION 3

Which Cisco mobile end point application provides instant messaging, voice and video calls, voice messaging, desktop sharing, conferencing, and presence?

- A. Cisco Jabber
- B. Cisco Webex Teams
- C. Cisco TetePresence MX
- D. Cisco Expressway

Correct Answer: A

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#### QUESTION 4

Cisco TrustSec technology uses software-defined segmentation to simplify the provisioning of network access, accelerate security operations, and consistently enforce policy anywhere in the network. Which of the following is not a



feature and benefit?

- A. Apply policies across the network
- B. Increased risks
- C. Lower operational expenses
- D. Streamline compliance

Correct Answer: B

<https://www.cisco.com/c/en/us/solutions/collateral/enterprise-networks/trustsec/solution-overview-c22737173.html>

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#### QUESTION 5

In terms of SMART Business outcomes, what does the "S" stands for?

- A. Strategic
- B. Short
- C. Structured
- D. Specific

Correct Answer: D

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